



PEAR-AMPAI PINPLUEMJIT

HELEN

BUSINESS DEVELOPMENT / ARCHITECT

PERSONAL PROFILE

9 years Experienced in Architectural and Business Development with a demonstrated background of working in Singapore with International architecture design company, Japanese construction industry firm and Fabrication concrete construction company as Business Development Executive position.

Skilled in Contemporary Architecture design, Interior design & construction development with AutoCAD, 3D Visualisation programme. Strong arts and design professional with a Bachelor's Degree focused in Architecture.

WORK EXPERIENCE

Business Development Executive / Architect

Vcon Group | Apr 2019 - present (Thailand)

- Contacting potential clients to establish rapport and arrange meetings.
- Planning and overseeing new marketing initiatives with more customer engagement.
- Researching organizations and individuals to find new opportunities.
- Increasing the value of current customers while expanding product sales.
- Finding and developing new markets and improving sales.
- Facilitating conferences, meetings, and industry events.
- Developing quotes and proposals for clients.
- Managing proposal response process, including detailed requirements, content creation, and inputs from various sources.
- Developing and implement overall outbound sales and business development strategy, sales processes, structure, and best practices across the company.

Architect

Jones Lang Lasalle Management Ltd. (JLL) | May 2018 - Apr 2019 (Thailand)

- Research and decide on materials and products sourcing.
- Produce "sample" and "mood board products" Supervise work progress.
- Developing architecture in line with client's needs, building's usage and environmental impact, translated and presented.
- Optimised project specifications. Keep within budgets and timelines.
- Proved that all works are carried out to specific standards, building codes, guidelines and regulations.

Architect

Fujita Corporation | Jan 2016 - Nov 2017 (Thailand)

- Managed complex projects from start to finish
- Collaborated with other designers
- Translated requirements into polished, high-level designs
- Engaged design project from concept to completion.
- Define project requirements and schedule during the "brief".
- Take the "brief" to identify clients' needs and put together feasibility reports and design proposals.
- Interpret and translate customer needs into rough plans.
- Controlled costs and project fees according to budget.

Architectural Designer

Ong&Ong Pte Ltd. | Apr 2012 - July 2015 (Singapore)

- Collaborated with other designers
- Translated requirements into polished, high-level designs
- Developing architecture in line with customer insight, building's usage and environmental impact.
- Produce detailed blueprints and make any necessary corrections.
- Site visits to check on project status and report on project.
- Communicated and liaise with construction professionals.
- Researched architectural trends and advancements.

CONTACT ME AT

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 October, 1988

SKILLS SUMMARY

●●●● Autodesk AutoCAD

●●●● SketchUp + Vray

●●●● Adobe Photoshop

●●●● Autodesk Revit

●●●● Design Development

●●●● Process Improvement

EDUCATIONAL HISTORY

2007 - 2012
Studied in Architectural design and Arts

Chiang-Mai University ,Thailand
Bachelor's Degree in Architecture

CERTIFICATE

 2014 :
Certificate of completion
(Autodesk Revit Architecture)